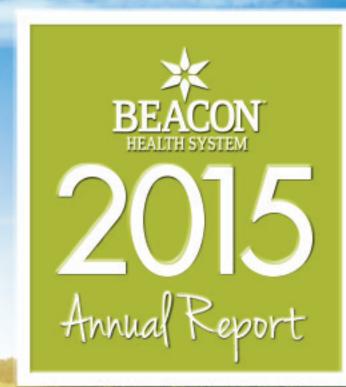
WELL-BEING

GROWTH



COMMUNITY



Mission

Beacon Health System exists to enhance the physical, mental, spiritual and emotional well-being of the communities we serve.

Vision

Beacon Health System aspires to achieve:

- Innovative health care and well-being services of the highest quality at the greatest value
- Easy access and convenience
- Outstanding patient experiences
- Ongoing education involving physicians, patients and the community

Values

- We put patients at the center.
- We respect one another.
- We demonstrate compassion.
- We operate with integrity.
- We are trustworthy.





Letter from the CEO	5
Board Members	6
Beacon Financial Report	8
2015 Highlights	10
Elkhart General Hospital Foundation	20
Memorial Health Foundation	22
Memorial MedFlight	24
Emergency & Trauma Stats	25
New Physicians	26



Dear Beacon Friends & Family,

What an amazing time to work in health care. Our industry continues to transform in new and remarkable ways. All the while, our mission remains: to provide the very best care possible in every way.

Our 2015 goals focused on providing quality care, increasing patient and associate satisfaction and meeting financial targets. It was also a year of visible growth and expanding opportunities.

We put the finishing touches on the largest expansion in Elkhart General's history with the new Surgery Center, broke ground on Beacon Health & Fitness and a new Beacon Medical Group facility on Cleveland Road, completed additions to Beacon Medical Group Ireland Road and opened the first Dr. Dean Ornish Program for Reversing Heart Disease in Indiana. Thanks to the generosity of our community, construction began on the new home for Memorial Children's Hospital.

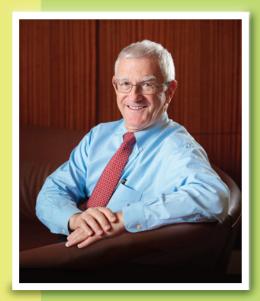
But it's about more than just bigger and better spaces, it's about the people who will provide, and receive, life-changing services under our care.

Over the next few years, we will have an unprecedented opportunity to lead our industry and transform how health is nurtured and care is delivered. We will need to embrace not only a new way of thinking in the day-to-day delivery of care, but also how we define success for our future.

There will be change ... it will be significant ... and the future will look much different than the past. We need to work together – our associates, our leaders, our community, our patients – to steward Beacon Health System to a near-total transformation in the way we do business. And we are confident we are all up to the task.

Thank you for accompanying us on this journey.

Philip A. Newbold
CEO, Beacon Health System



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Beacon Financial Report

CONSOLIDATED BALANCE SHEETS (IN THOUSANDS OF DOLLARS)

ASSETS	2015	2014
Current assets:		
Cash and cash equivalents	\$125,350	\$182,451
Accounts receivable,	163,256	140,259
net of allowances		
Other current assets	55,963	65,093
Total Current Assets	344,569	387,803
Assets limited as to use:		
Internally designated	547,515	570,198
investments		
Restricted cash	3,012	6,144
Externally designated	2,656	2,619
investments — insurance trust		
Board-designated endowment	19,477	20,801
Endowment and temporarily	6,217	6,610
restricted investments		
	578,877	606,372
Other Assets		
Property and equipment, net	626,234	575,744
Other	34,239	32,883
Total Assets	1,583,919	1,602,802

LIABILITIES & NET ASSETS	2015	2014
Current liabilities: Accounts payable and accrued expenses	\$84,280	\$108,450
Other current liabilities	24,018	23,391
Total Current Liabilities	108,298	131,841
Noncurrent liabilities: Long-term debt, less current maturities	241,885	249,797
Other long-term liabilities	100,437	97,245
Interest rate and basis swaps	20,523	27,752
	362,845	374,794
Total Liabilities	471,143	506,635
Net assets: Unrestricted net assets Board-designated endowment Temporarily restricted Permanently restricted Total net assets	1,080,002 19,477 12,706 591 1,112,776	1,059,437 20,801 15,338 591 1,096,167
Total Liabilities & Net Assets	1,583,919	1,602,802

UNRESTRICTED REVENUE AND OTHER SUPPORT	2015	2014
Net patient service revenue Provision for bad debts	\$934,934 (73,035)	\$938,468 (68,927)
Net patient service revenue less provision for bad debts Other revenue	861,899	869,541
Net assets released from restrictions used for operations	40,567 332	43,902 322
	902,798	913,765
Expenses		
Salaries and wages	379,739	361,661
Employee benefits	93,500 223,052	93,030 232,821
Supplies and other Professional fees and	115,892	113,630
purchased services	113,072	110,000
Depreciation and amortization	52,517	50,547
Interest	4,985	5,925
A	869,685	857,614
Income from operations	33,113	56,151
Non-operating income Investment income (loss), net Unrealized gains (losses) on	(20,496)	29,672
swap transactions, net	7,827	9,008
	(12,669)	38,680
Net Income	20,444	94,831

COMMUNITY SUPPORT (in thousands of dollars)	2015	2014
Unreimbursed Medicare and Medicaid	\$159,548	\$137,986
Traditional Charity Care	7,602	12,328
Uninsured Discounts	11,761	12,988
Community	6,132	6,984
Benefit Programs		
Total Community Support	185,043	170,286

Breaking New Ground Elkhart General broke new ground by initiating a Learning Garden, an innovative

learning experience that is an opportunity for patients to learn firsthand how fresh vegetables are a critical part of a healthy diet and an important part of disease prevention and healing. The harvested vegetables were used in food demonstrations for patients of the intensive cardiac rehab program, the bariatric surgery program and the diabetic program.



Pfeil Innovation Center Honored

The Pfeil Innovation Center received The Junior League of South Bend, Inc.'s President's Award for 2014-2015, a recognition presented annually to an individual or organization that has offered invaluable service to The Junior League. The Pfeil Innovation Center received this award in honor of the two-day Innovation Immersion Classes and the "condensed version classes" that were designed for Junior League members.

Beacon Medical Group Tests Positive for Excellence

The Beacon Medical Group Laboratory achieved accreditation by the Commission on Office Laboratory Accreditation (COLA), a national health care accreditation organization. The two-year accreditation means the lab's 15 associates are performing high-quality work that meets both COLA and Clinical Laboratory Improvement Amendments (CLIA) standards.

Elkhart General Earns Accreditation

Elkhart General Hospital is accredited as a Chest Pain Center with PCI from the Society of Cardiovascular Patient Care (SCPC). The SCPC is focused upon improving care for patients with acute coronary syndromes (ACS) and other heart conditions.

Newbold Awarded Top Chamber Honor

Phil Newbold, CEO of Beacon Health System, was named the W. Scott Miller Distinguished Business Leader by the St. Joseph County Chamber of Commerce during the 2015 Salute to Business. The award honors an individual who has demonstrated entrepreneurial spirit, made significant contributions to the area business environment and has shown personal involvement and commitment to the community.



Ten Years for Heart & Vascular

Memorial Leighton Heart & Vascular Center celebrated its 10th anniversary. The 111,000-square-foot facility houses one of the region's leading cardiovascular and vascular programs. The comprehensive care unit, which includes clinical space on three separate floors, features an innovative patient care design that's centered on meeting the needs of patients and family members.

Advanced Pharmacy Opens in Elkhart

Beacon Health Ventures, Inc. opened Elkhart General Home Care Advanced Pharmacy Services at 5155 Verdant Drive in Elkhart. Clinical pharmacists partner with doctors and other medical professionals to customize medicines to meet the individual needs of patients.

BMG Expanding on South Bend's South Side

The 28,000-square-foot addition at Beacon Medical Group Ireland Road includes a new wing for specialty services including pediatrics, urology, rheumatology, neurology, dermatology and physical therapy.

Beacon Health System | Annual Report 20

New Treatment for Varicose Veins

Beacon Medical Group Vein Specialists opened its state-of-the-art clinic in Toscana Park. The team, led by Thomas Fischbach, MD, and Kelly Mortell, MD, provides total vein care for venous insufficiency/varicose veins by using the most advanced technologies and treatments, including venous laser ablation, ultrasound guided sclerotherapy and surface vein sclerotherapy.

BMG Expands Northward

Beacon Medical Group expanded its regional presence by acquiring a longtime family medicine practice at 804 East Front Street in Buchanan, Michigan. Lindsey Lira, MD, and Harold Brown, MD, provide medical care at the family medicine practice.

Consumers Choose Beacon Hospitals – Again!

Elkhart General Hospital and Memorial Hospital of South Bend were named 2015/2016 Consumer Choice Award winners by National Research Corporation in their respective markets. The annual award identifies hospitals across the United States that health care consumers choose as having the highest quality and image. This is the eighth time that Elkhart General has won this award, and the 14th year in a row for Memorial Hospital.

Valet Parking at Elkhart General

The customer-service experience improved at Elkhart General Hospital in late 2015 with the addition of free valet parking at the main entrance.



Beacon Parkway Opens

Beacon Parkway – a landscaped parkway connecting Capital Avenue at Milepost 83 of the Indiana Toll Road with Fir Road – was dedicated. The roadway serves as a new gateway into the north side of Mishawaka.

Attention: Babies Welcome!

Memorial Hospital received prestigious international recognition as a Baby-Friendly Designated birth facility, meaning it provides the highest level of care and support for breastfeeding mothers and their babies. There are more than 245 active Baby-Friendly hospitals and birthing centers in the United States. Elkhart General is also currently undergoing the process to become recognized.

Head of the Class

There are fewer than 200 Certified Experience Economy
Experts in the world, and Beacon Health System has four
graduates: Lori Allen, Beacon Exceptional Experience
Consultant; Dawn McCaskill, Beacon Exceptional
Experience Consultant; Cindie McPhie, Vice President of
Operations at Elkhart General Hospital; and Lori Turner,
Beacon Chief Marketing, Innovation and Customer
Experience Officer. The four associates strategize ways to
develop or enrich experiences for customers and associates.





Elkhart General and Memorial Among Top Hospitals

Elkhart General Hospital was recognized regionally as the No. 4 ranked hospital in Indiana by U.S. News & World Report. Elkhart General was also rated "High Performing" in heart bypass surgery, and knee replacement services. Both Elkhart General and Memorial Hospital were also rated "High Performing" in heart failure services. For the report, U.S. News analyzed more than 5,000 adult and pediatric hospitals to find the best in the nation based on critical criteria and patient outcomes.

We are In-Network

For the more than 21,000 people covered by Cigna and Sagamore, they now have access to all Beacon facilities, including Memorial Hospital. These local residents with Cigna and Sagamore were able to use the world-class services of Memorial Hospital and Beacon Medical Group as of fall 2015. Sagamore health plan members were covered at Beacon Health Ventures in the fall as well.

Get In the Zone

As the region's leading resource for health and well-being, Beacon Health System is investing in creating a Blue Zones Project® right here in north central Indiana to have an even healthier, happier and vibrant place to live for years to come. The first step – an assessment of Elkhart and South Bend in March – determined there is support and interest for undertaking a Blue Zones Project community transformation initiative. South Bend and Elkhart could become the first communities in Indiana to be designated Blue Zones.



Beacon Medical Group Cleveland Road to Open in 2016

Construction crews broke ground on a new 20,469-square-foot medical facility on five acres of land on Cleveland Road in South Bend. Upon its completion, slated for late summer of 2016, the new facility will replace the current Beacon Medical Group Portage Road office. The new facility will offer medical care to patients of all ages, including family medicine and podiatry services and a MedPoint Urgent Care clinic, and will be equipped with digital radiology services, EKG capabilities and an on-site lab.

Living in Your Sweet Spot

Christine Carter, PhD, author, sociologist and happiness expert at UC Berkeley's Greater Good Science Center, offered practical advice on how to make small changes that can help achieve that optimal state – the sweet spot – during the annual Mary Morris Leighton Lecture.

New Option for Patients with Heart Disease

Beacon Health System began offering the Ornish Reversal Program, available exclusively from Healthways. The unique, non-invasive approach addresses the root causes of heart disease rather than just its symptoms. The program focuses on exercise, stress management, nutrition and group support.

Beacon Raises the Flag on Health & Fitness

Construction began on the new 67,000-square-foot Beacon Health & Fitness, located on Beacon Parkway just off the toll road in Mishawaka. It will be the flagship facility for Beacon's transition toward a true health model of care when it opens in 2016. Beacon Health & Fitness will offer services related to prevention and management of disease and injury, including cardiac rehab, physical therapy and sports medicine, among others.





Celebrating 15 Years of Cardiac Care

In celebration of Elkhart General's Center for Cardiac Care's opening 15 years ago, a weeklong celebration took place in February. The heart program has been recognized as No. 1 in the state for cardiac surgery, in the top 10 in the state for cardiology services, and designated five-star rated for valve replacement and treatment of heart failure by Healthgrades.

Coming Together as One

Psychiatric services of Beacon Health System took a big step by integrating Memorial Epworth Center and Elkhart General Behavioral Health services into a single, cohesive group. Beacon Health System Behavioral and Mental Health standardizes psychiatric care across the health system and gives patients a wider range of services and access to more inpatient services, becoming the leading resource for behavioral health inpatient and outpatient services in the region.



EGH Surgery Expansion Completed

The single largest expansion in Elkhart General's history, a 165,000-square-foot project totaling \$83 million was completed in the end of 2015. The two-year project is transforming the level of care in Elkhart County as a result of enhanced medical capabilities, new technology and a more patient- and visitor-friendly environment.





New Beacon Chief Medical Officer

Shelly S. Harkins, MD, was named the first Chief Medical Officer for Beacon Health System. Dr. Harkins is working with associates across all areas of the health system to improve quality, safety and improve experiences for patients, physicians and colleagues.



Construction on New Memorial Children's Hospital

Together, with philanthropists from across our region, Beacon Health System is investing \$50 million to enhance children's health care services in our region. The new 100,000-square-foot home for Memorial Children's Hospital is slated to open in 2017 and will allow for the care of an even broader range of injuries and illnesses. The new facility will include pediatric hematology/oncology, pediatrics and pediatric intensive care services, a playroom and teen hideout, a center court and roof garden, family lounges, and a newborn intensive care unit (NICU). The NICU will include the nation's first couplet care rooms, which allow moms and babies to stay together.

National Honor for Breast Care Center

The Elkhart General Breast Care Center was recognized as a Certified Quality Breast Center of Excellence for the sixth year in a row. This distinguished honor represents a commitment by the breast care center to provide the highest level of quality breast health care in the area.

Beacon Health System | Annual Report 2015



National Recognition for Bariatric Center

The Elkhart General Bariatric and Metabolic Institute received a national distinction by being named a Metabolic and Bariatric Surgery Accredited Center by the American Society of Metabolic and Bariatric Surgeons and the American College of Surgeons. The Institute, long recognized as a regional leader in bariatric surgery and weight loss services, demonstrated it provides the highest standard of patient care. It is the only accredited bariatric surgery center in the region.





MedFlight Celebrates a Decade of Service

Memorial MedFlight celebrated 10 years of lifesaving work in 2015. MedFlight, a highly trained critical care transport, is the region's only medical flight service.

Mission

The Elkhart General Hospital Foundation encourages and stewards philanthropic gifts from individuals, organizations, businesses and foundations. To promote the health and well-being of our community, the Foundation invests in outstanding programs and services of Elkhart General Hospital, an affiliate of Beacon Health System.

Shining a Light on Excellence

In February 2014, the Foundation hosted a fundraising event to benefit Elkhart General's Center for Cardiac Care. Individual and corporate donations from "Have a Heart" have provided leading-edge technology and services. During the summer of 2015, state-of-the-art surgical LED lighting was installed in the hospital's three cardiovascular operating rooms.

Amy Wardlow, RN, MSN, MBA, Director of Cardiovascular Recovery, Cardiovascular Operating Room and Cardiac Catheterization Lab, said the upgrade to the new Trumpf TruLight 5000 LED lights allows for better visualization of the surgical site. Ergonomic and easy to use, Amy said the light produced is less harsh and reduces eyestrain.

"Thanks to the Elkhart General Hospital Foundation funds, the new LED lights provide brightness without heat or glare," says Beacon Medical Group Cardiothoracic Surgeon Walter Halloran, MD, FACS. "They are adjustable and easy to move – all of these things increase our surgical team's efficiency and effectiveness, which directly benefits our heart patients." The TruLight 5000 lights are the same lights that were installed in the operating rooms in the new Surgery Center expansion at Elkhart General Hospital.

Striving for More: Financial Aid Helps Nurse Help Others

After coming to America from Kenya, Africa, nine years ago, critical care nurse John Maru, RN, finds himself on the verge of achieving an important personal goal – graduating from Indiana University-Purdue University Fort Wayne with a bachelor of science degree in nursing in May 2016. With the help of scholarships through the Elkhart General Hospital Foundation, John is honing his knowledge and skills to best serve patients in our community.

He joined the Elkhart General Hospital team in 2011 as a nursing assistant on the Inpatient Rehabilitation Unit.

"When I applied for and got the Elkhart General Hospital Foundation scholarship, it was a huge relief because I was able to cut down the hours I worked and focus more on school," says John.

In summer 2014, John worked on the Critical Care Unit through the student nurse assistant program and truly found his place in health care. After graduating with an associate's degree in nursing in May 2015, he accepted a position on the unit as a registered nurse.

"I always have a smile every time I come in to work because it makes me happy," says John. "I enjoy what I do on a daily basis, especially bedside patient care and when a patient is satisfied with the care that I provide."

The Foundation supports Elkhart General Hospital nurses — like John — in achieving their bachelor of science degree in nursing (BSN). Recent studies show that hospitals with more BSN-educated nurses have a decrease in patient readmissions as well as shorter lengths of stays.

Expanding the Vision of World-Class Care

Elkhart General Hospital has leapt beyond the boundaries of a small-town hospital, to a top-notch medical facility on the forefront of the health care industry. Nowhere is that more evident than with the Arthur J. Decio Pavilion opening in January 2016. The \$83 million, 165,000-square-foot project will transform the level of care thanks to more dedicated surgical space, greater medical capabilities, new technology and a more patient- and visitor-friendly environment.

To celebrate this defining expansion project, the Elkhart General Hospital Foundation is accepting donations and pledges to benefit patients and families for decades to come. Donations will be visibly recognized on the Elkhart General Donor Wall. In addition, donors may choose to have their gift recognized in a named space. Investments in the project may be made by individuals, families or companies. To learn more about gift options, please contact the Elkhart General Hospital Foundation at **574.524.7458**.

Elkhart General Hospital Foundation Investments 2009-2015

For more than 50 years, the Foundation has honored and protected the long-standing legacy of Elkhart General by investing in Elkhart General services and programs, which require additional financial support and position the hospital for further innovation.

A Safety Net for Patients in Financial Need	\$ 1,133,031
Medical/Clinical Education and Training, Certification, College Scholarships for Nurses	1,051,237
Lifesaving Technology and Medical Research	822,267
Lifesaving Technology and Medical Research Community Health Programs and Services	822,267 657,736





Excerpts from a Christmas Night

"My story begins on a cold and starry night in December. It wasn't just any night; it was Christmas. Our car suffered a direct hit from behind by another car speeding over 50 mph.

I screamed due to the worst pain I have ever felt in my life as I was lifted out of the wreckage. The MedFlight paramedic consoled and reassured me. I don't remember much of my first night, except I couldn't feel my legs. At the hospital, I was treated with the same personal, comforting care and professionalism that I experienced from the moment I boarded MedFlight.

My treatment was and has continued to be an incredible blessing. I can never imagine making it through this experience without it. As a patient who will be forever grateful to Memorial, I ask you to please make a gift to support the lifesaving work taking place throughout Beacon Health System every day. From personal experience, I can tell you that every gift, regardless of its size, makes a heroic impact."

Sincerely,

Adam Keszei

Beacon Health System is the home to our region's only Level II Trauma Center and the future home of the Elkhart General Hospital Level III Trauma Center. Trauma serves as the conductor of a "critical-care patient orchestra," bringing together a variety of specialties.

Beacon also serves as our region's trauma educator, providing annual training for 280 surgeons, physicians, nurses, EMS personnel and first responders across our region. Thanks to overwhelming benefactor support, patients like Adam will continue to receive lifesaving and compassionate care.

Thank you to all of our benefactors!



Membership in GEM, Beacon's associate giving program, grew to 1,544! Memorial Health Foundation distributions in 2015 totaled \$5,789,367!



Thank you to our community for hosting 51 events benefitting Shine: the Campaign for Memorial Children's Hospital!

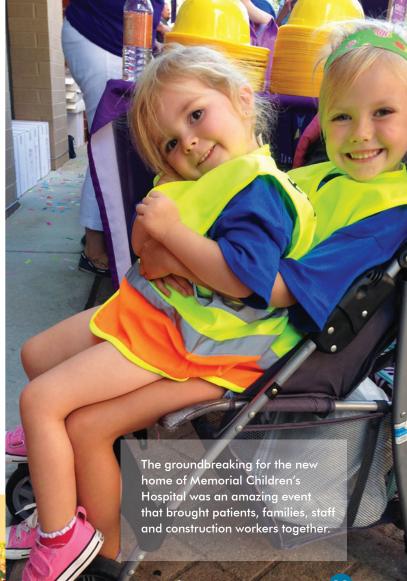
Tammy Boyce: A Legacy of Hope

Long and faithful service to Beacon Health System is a time-honored tradition in the Boyce family. For 35 years, Tammy Boyce worked as a lab and X-ray technician in La Porte, and her sister-in-law Denice is an associate of nearly 40 years, most recently as practice manager for Beacon Medical Group LaPorte.

In 2008, Tammy's brother, and Denice's husband, Greg, was diagnosed with brain cancer. For six years, as he courageously battled the disease, he was treated at Memorial Regional Cancer Center. In December 2014, Greg passed away and Tammy decided to honor his legacy by making an extraordinarily generous gift to Beacon through her will and her retirement plan.

In reflecting upon Greg's experience during his lengthy illness, Tammy recalls his deep gratitude for the superb, compassionate care that he received from Beacon's nurses and doctors. Memorial Children's Hospital also held a special place in his heart, and he expressed his wish that the day will come when no child has to suffer from cancer. It is especially fitting, then, that Tammy has chosen to pay tribute to Greg by dividing her estate gift between Memorial Regional Cancer Center and Memorial Children's Hospital. Half of her gift will establish endowments in Greg's name in each of these vital areas, and the remaining funds will be available to spend at the discretion of each area's leadership team.

Beacon's flourishing associate giving program, GEM, is short for "Going the Extra Mile." In creating a legacy of hope that will help countless future generations of patients and their families, Tammy Boyce is truly a shining example of "Going the Extra Mile" in representing the vision, mission and values to which Beacon aspires.



Inter-facility calls	415
Scene calls	228
Total Calls	643
Inter-facility transports	228
Scene transports	82
Total Transports	310
Transports to 26 different hospitals	
Transports into Memorial Hospital	140
Number of education and community events	61
Attendance	2,125





Emergency & Trauma Stats

Elkhart General Hospital

Total patients	602
Adult (16 years of age and older)	
Pediatric (Under 16 years of age)	40
Male	
Female	46%
Injury Mechanisms	(%
Falls	619
Motor vehicle crashes	16%
Firearm, cut/stab	
Motorcycle/moped crashes	
Blunt assault/abuse	
Bicycle/ATV, other transport accidents.	
Burn	
Pedestrians	19
Machine/struck	
Mode of Arrival	 (%
Ambulance	74%
Private vehicle	25%

Top Referring Facility

Indiana University Health Goshen Hospital

Memorial Leighton Trauma Center

Total patients	1,319
Adult (16 years of age and older)	1,250
Pediatric (Under 16 years of age)	69
Male	61%
Female	39%
njury Mechanisms	(%)
Falls	
Motor vehicle crashes	20%
Firearm, cut/stab	9%
Motorcycle/moped crashes	8%
Other blunt mechanisms	8%
Pedestrian	4%
Blunt assault/abuse	4%
Bicycle	2%
Other penetrating mechanisms	
Burn	1%

Mode of Arrival	(%)
Ambulance	78%
Helicopter	12%
Private vehicle/walk	9%
Police/security	1%

Arrival Type (%)

Direct from scene of injury	75%
Transfer from referring facility	,25%

Top 10 Referring Facilities

- 1 Franciscan St. Anthony Health Michigan City
- 2 Elkhart General Hospital
- 3 Indiana University Health LaPorte Hospital
- 4 Saint Joseph Health System Plymouth
- 5 Indiana University Health Starke Hospital
- 6 Saint Joseph Health System Mishawaka
- 7 Community Hospital of Bremen
- 8 Indiana University Health Goshen Hospital
- 9 Lakeland Regional Medical Center Niles
- 10 Porter Regional Hospital Valparaiso



Beacon Medical Group Welcomes New Physicians

Marlon Brathwaite, MD

Andreas Deymann, MD

Edward J. Durbin, MD

Michael Ferguson, MD, MS

Wendell Garcia, MD

Kathy Hanlon, MD

Liz Hay, MD

Diego Heredia, MD

Kamran Javaid, MD

Jose Luis Lopez, MD

Carol Mann, MD

Stephanie Martin, MD

Syed Asif Masood, MD, FAAP, MSc

Katherine Millen, MD

Hospitalist - Pediatrics

Pediatric Intensivist

Obstetrics & Gynecology

Pediatric Hematology Oncology

Family Medicine and Urgent Care

Neurology

Psychiatry

Pulmonary Medicine and Critical Care

Pulmonary Medicine and Critical Care

Neurohospitalist

Urgent Care

Hospitalist

Pediatric Cardiology

Maternal Fetal Medicine

Kelly Mortell, MD

Nonyem Onujiogu, MD

Luiz Pantalena, MD, PhD

Amrita Patel, MD

Jay B. Patel, MD

Neal Patel, MD

Saadia Qasim, MD

Jason Ransom, MD

Patrick Russell, MD

Natalie Sessions, DO

Aisha Shareef, MD

Szabolcs Szabo, MD, FACC

Mureena Turnquest Wells, MD

Interventional Radiology

Gynecologic Oncology

Dermatology

Physical Medicine and Rehabilitation

Cardiothoracic Surgery

Neurosurgery

Family Medicine

Urgent Care

Critical Care

Rheumatology

Neurohospitalist

Cardiology

Maternal Fetal Medicine





RETURN SERVICE REQUESTED

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